ECi® fmaudit®

# THE #1 Remote Monitoring and Management Solution
## IN THE MARKET TODAY

**CLIENT ONSITE**

**LOCAL AGENT**

**WEB AUDIT**

METER CAPTURE

INTEGRATIONS

SUPPLIES & SERVICES

**FMAUDIT CENTRAL SERVER**

**ALERTS**

**COMMUNICATE WITH YOUR ERP**

**USER DATA**
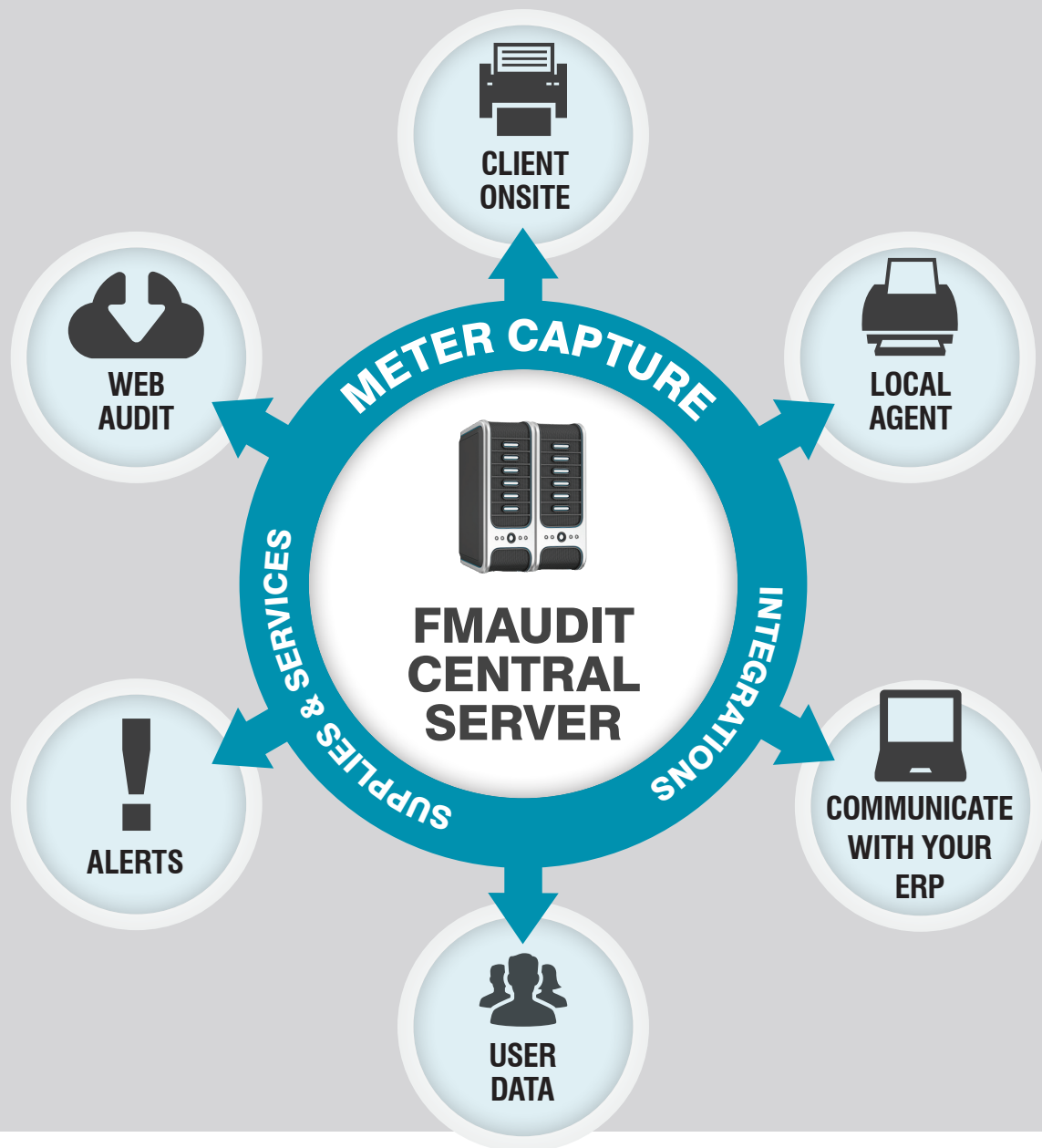
**EVERYTHING YOU NEED TO** assess, analyze, propose, monitor and market your managed print services strategy.

# How it works

The core engine of FMAudit accurately identifies and extracts data from networked printers, copiers and multifunction devices (MFDs) utilizing the protocols these devices support such as Simple Network Management Protocol (SNMP). SNMP is a network protocol that facilitates the exchange of information between networked devices, extracting data from the management information base (MIB) and the data collection locations within the device. FMAudit supports SNMP Versions 1, 2 & 3. The MIB is an internal database that most network-connected devices have as part of their anatomy. The MIB holds data such as the manufacturer and model information, meter data, consumable levels and current and historical service and supply status of the device.

# What is FMAudit comprised of?

**FMAudit Central Server** is a cloud-based application that can be hosted by the dealer, FMAudit, or a third party that stores all of the usage data from your clients' devices so it's easily viewable in a browser or on a mobile device giving you the ability to generate powerful reports. This information seamlessly integrates into your accounting, ERP or CRM software system.

**FMAudit Onsite** is a data collection tool that automatically performs device analytics, monitors consumable levels and equipment status. Installed at the customer site, this application can perform print assessments automatically on a scheduled basis.

**FMAudit Local Agent**
**Capture meters for non-networked devices.** Did you know? Up to 40% of printers are not connected to a network. Local Agent allows you to collect meters from local printers via an Agent Windows Service which communicates directly with devices and relays the captured data to FMAudit Onsite, enabling you to deliver (and bill for) a total managed print solution.

**FMAudit Deployer**
A tool developed by FMAudit designed to remove the complex and time consuming steps of managing the installation and updates of all the applications a dealer requires to fully implement their MPS program within an end user's enterprise.
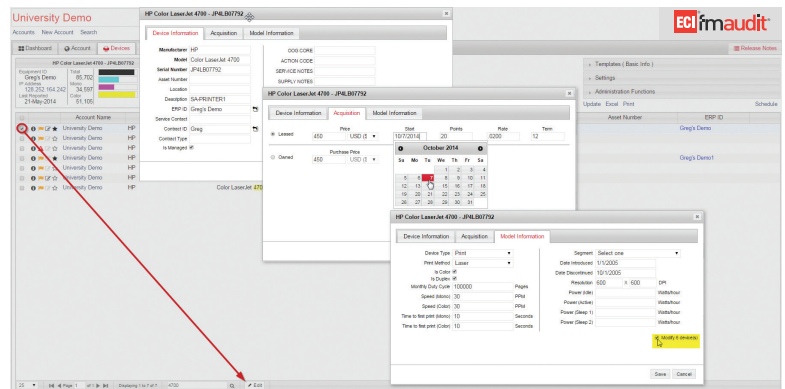
# FMAudit Benefits

1. **Ensures** your information is synchronized with your ERP system. FMAudit's true bi-directional communication allows the application to push and pull data from your client's devices to your ERP system.
2. **Gives** you the ability to offer automated toner replenishment for added revenue.
3. **Relieves** the potential of human error associated with manual meter entry.
4. **Allows** you to offer a customized program to control service and supply notifications based on data captured from your system.
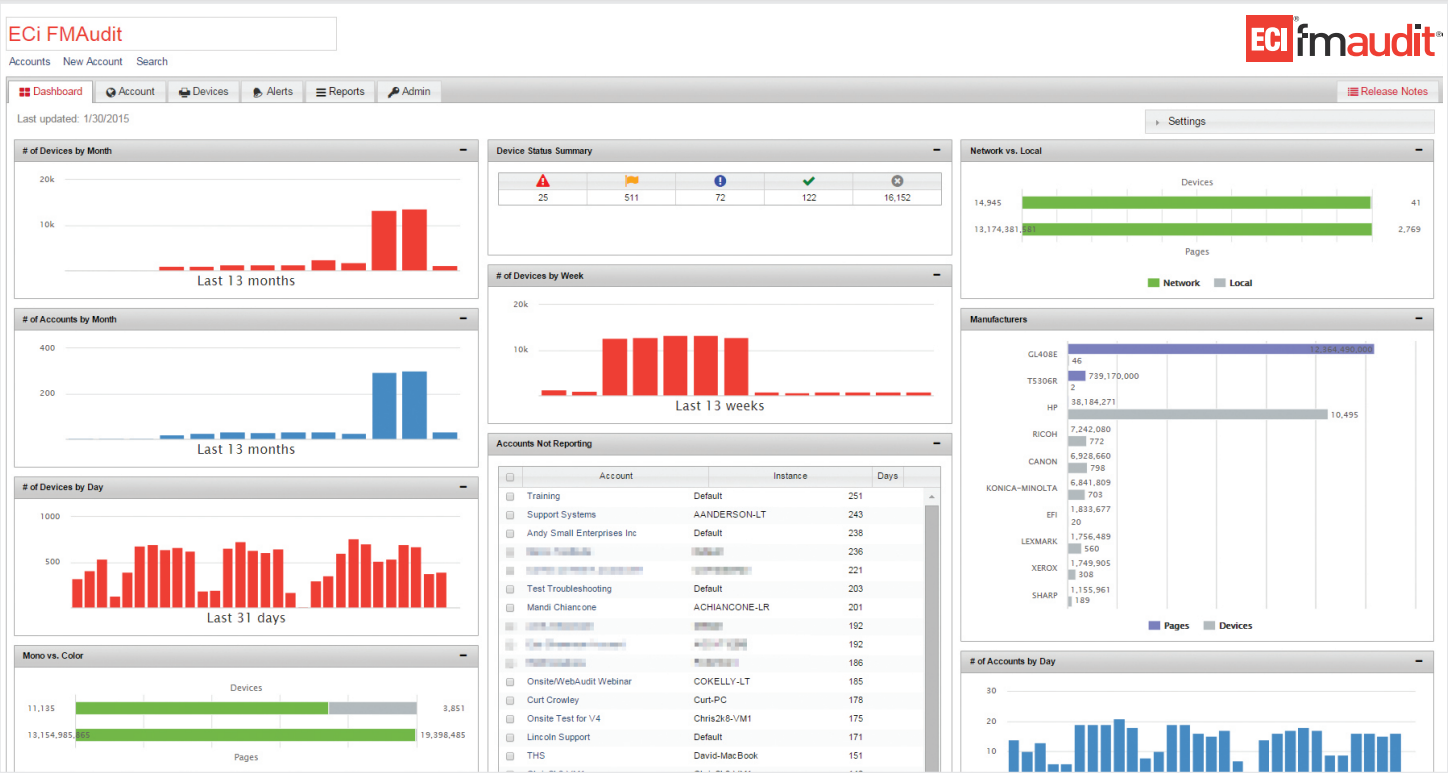
FMAUDIT CENTRAL DASHBOARD

# What can you do with FMAudit?

## WebAudit

**Collect meters without installing software**

Other solutions may require you to install software on your clients' networks to capture meters. While we offer this option, WebAudit gives you the flexibility to capture meter readings through an innovative Web application launched directly within Central. Perfect for gathering meters at sites where customers are reluctant to install software.

## TCO Reporting

**Quickly uncover Total Cost of Ownership**

With FMAudit, TCO assessment is easy with integrated reports that help you gain an understanding of your client's usage patterns. This is helpful in both generating proposals for the initial sale and provides reports to discuss during quarterly reviews with the client.

FMAudit maintains a database of more than 17,000 model families including hundreds of fields of information. This allows you to quickly create TCO reports based on industry information.

## Supply Triggered Sales

**Sell supplies for non-managed devices**

Chances are, you only manage a percentage of a clients' print and MFP assets with cost-per-click contracts. Wouldn't it be nice if you could sell supplies to non-managed devices? Now you can!

When a customer's toner cartridge is almost empty, this feature sends an email to your client with a link to your toner store.
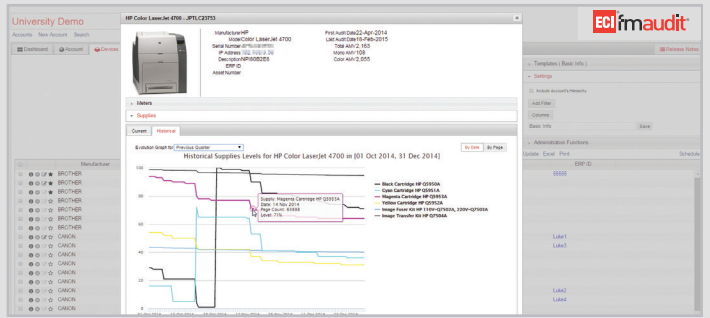
## Supply Triggered Delivery

**Now managing toner inventory is as easy as 1, 2, 3!**

**How it works:**

1. You set the remaining supplies percentage level or days remaining for printers under contract (you can set global defaults by device type or individually based on historical usage).
2. When a device hits the triggered value you specified, it generates a shipment order which is sent to your ERP (or billing) system.
3. The consumable is shipped to the client.

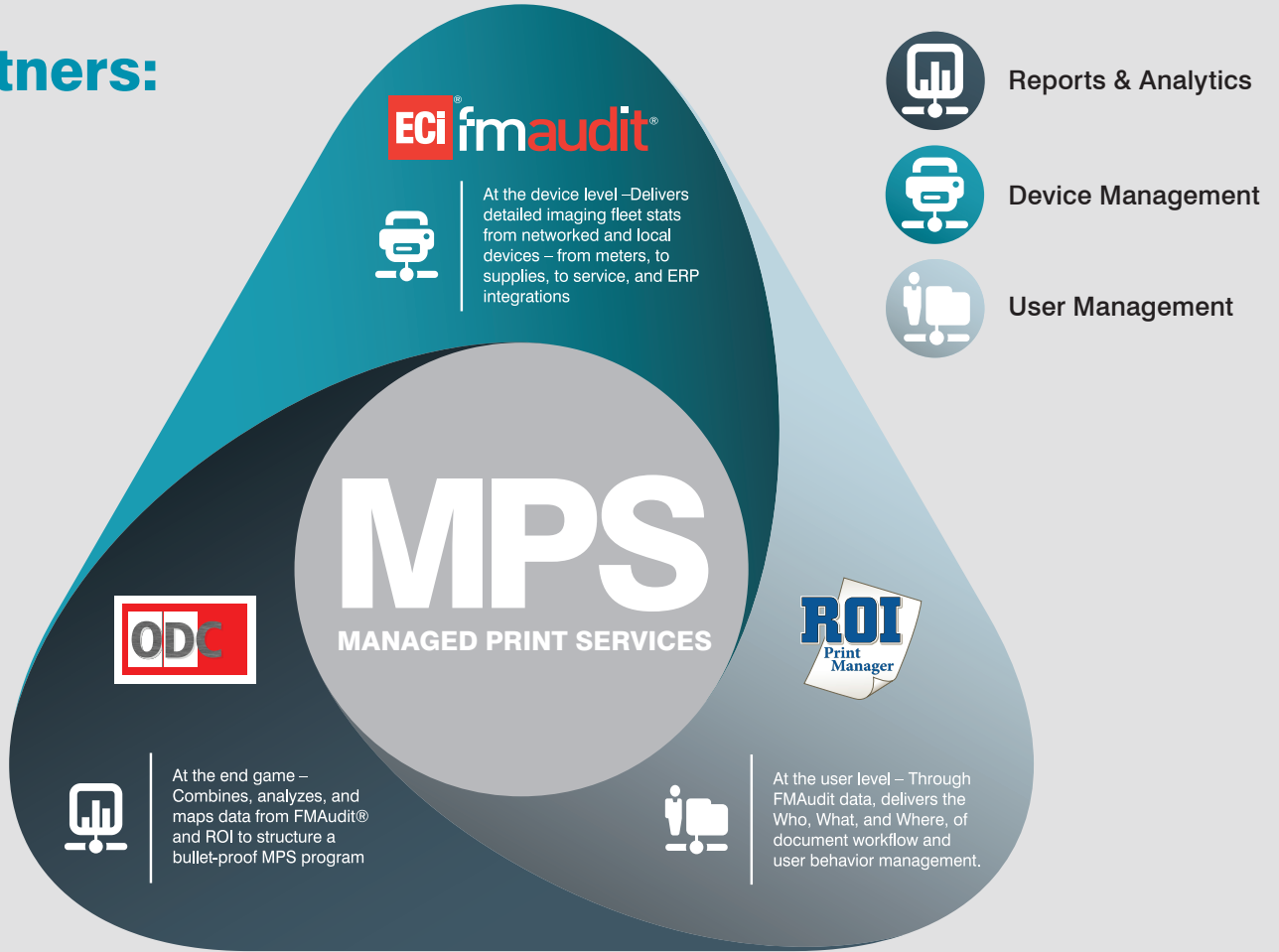## Bi-Directional Communication

While other solutions only push meters to your ERP system, FMAudit's approach to data synchronization provides two-way communication with your accounting and dispatch systems. Not only that, FMAudit can also query your ERP system, helping automate the reconciliation process.

# Partners:

**ECi fmaudit®**

At the device level –Delivers detailed imaging fleet stats from networked and local devices – from meters, to supplies, to service, and ERP integrations

**Reports & Analytics**

**Device Management**

**User Management**

# MPS
## MANAGED PRINT SERVICES

**ODC**

At the end game – Combines, analyzes, and maps data from FMAudit® and ROI to structure a bullet-proof MPS program

**ROI Print Manager**

At the user level – Through FMAudit data, delivers the Who, What, and Where, of document workflow and user behavior management.

## ODC
### Mapping and Assessment

Office Document Consulting is one of the global leaders is fleet optimization software. Its core product DOCassess uses the data from Onsite and allows users to map their current state on floor plans, establish total cost of ownership, automates fleet optimization building a proposed or future state all summarized in a professional proposal document.

## ROI
### User Data and Analytics

Extending FMAudit data into robust end-user analytics, dealers will have the ability to visualize the "who, what, when and where" of document workflow within FMAudit software. The integration of ROI allows dealers the opportunity to develop a more structured managed document services program, by knowing who is printing, how much they are printing, at what cost, what applications they are printing from, and where the peaks and dips of volumes are in their fleet.

# Schedule a demo with FMAudit TODAY!

**ECi Software Solutions | Inc. 5000**